SME Corporate Members can connect with peers, gain knowledge related to manufacturing technology and trends, solve problems and participate in leadership opportunities.

SME offers unique opportunities for Corporate Members. Working closely with you and your company, we will customize your membership based on your company’s overall needs. Our program connects companies to thousands of professionals within all disciplines of manufacturing, expanding your organization’s access, expertise and engagement.

### MEMBER BY JOB FUNCTION

<table>
<thead>
<tr>
<th>Percentage</th>
<th>Job Function</th>
</tr>
</thead>
<tbody>
<tr>
<td>24%</td>
<td>Owner/Company Management</td>
</tr>
<tr>
<td>16%</td>
<td>Students</td>
</tr>
<tr>
<td>15%</td>
<td>Other Manufacturing Support &amp; Services</td>
</tr>
<tr>
<td>15%</td>
<td>R &amp; D, Quality/Safety, Sales, IT, Finance</td>
</tr>
<tr>
<td>10%</td>
<td>Manufacturing Engineering Non-Mgmt</td>
</tr>
<tr>
<td>8%</td>
<td>Manufacturing Engineering Mgmt</td>
</tr>
<tr>
<td>8%</td>
<td>Educator, Instructor, Training</td>
</tr>
<tr>
<td>4%</td>
<td>Manufacturing Production Mgmt</td>
</tr>
<tr>
<td>2%</td>
<td>Manufacturing Production Non-Mgmt</td>
</tr>
</tbody>
</table>
Corporate Member Benefits:
• Five complimentary individual memberships to use for senior staff or designated associates within the organization
• Choice of the following: One individual complimentary conference pass to an SME Conference or three-month access to the SME Jobs Connection resume and review site
• 85% discount for the remaining associates of the company regardless of location ($20 currently per year per person)

Member Engagement Opportunities

SME Manufacturing Events
• RAPID + TCT, Manufacturing Technology Series: EASTEC, HOUSTEX, SOUTHTEC, WESTEC, FABTECH, FABTECH Canada, FABTECH Mexico, CMTS, MMTS, WMTS
• North American Manufacturing Research Conference (NAMRC)
• Chapter events

Thought Leadership
• Speaking opportunities
• Potential participation in industry-based roundtables or panel discussions
• Opportunity to share expertise on committee level
• Speaking opportunities
• Networking opportunities

Networking Opportunities
• Interaction with local chapter network
• President’s Reception, Executive Roundtables
We receive access to many like-minded leaders in the industry through SME board meetings, member councils, roundtable discussions and local leadership skill consultation.”

- Graham Hargreaves, Corporate Marketing Manager, Mastercam
SME CORPORATE MEMBERSHIP BENEFITS

CUSTOM
Corporate Custom Integrated Package
Pricing upon final agreement

Exclusive Benefits for Custom Corporate Members

• Customized, solution-based package
• Social media inclusion
• Corporate logo on sme.org
• Kick-off campaign
• Regular primary-staff teleconference
• Dedicated success manager
• Corporate discounts
• Other (to be defined by Custom Corporate Member)

Paymerang is thrilled to partner with SME to bring our finance automation solutions to manufacturers across the country. The educational opportunities that SME presents to its members has allowed us to have meaningful conversations regarding how manufacturers can operate more securely and efficiently.

Matthew Kirkpatrick
VP of Business Development
Paymerang
To learn more about corporate membership, visit

sme.org/corporate-membership