AI-Enhanced Cloud ERP for Manufacturing

July 29th, 2026

sme

DSD BUSINESS SYSTEMS
Acumatica
Gold Certified Partner

Housekeeping Items

- ALL ATTENDEES ARE MUTED TODAY TO MINIMIZE BACKGROUND NOISE.
- PLEASE USE THE CHAT FEATURE THROUGHOUT TODAY'S PROGRAM.
- THIS EVENT IS BEING RECORDED. A REPLAY WILL BE SENT TO ALL REGISTRANTS IN A POST-EVENT EMAIL.
- FOR ANY POST-EVENT QUESTIONS, EMAIL SME MEMBERSHIP AT MEMBERSHIP@SME.ORG.

Cherry Williamson

- Enterprise Business Development | Acumatica
- Specialized in delivering Cloud ERP solutions that unify production, supply chain, and finance into a single, intelligent platform

DSD BUSINESS SYSTEMS

What We'll Cover

- Intro to DSD Business Systems & Acumatica
- AI Where It Matters Most
- From Disconnected Tools to One Platform
- Real Results for Manufacturers

DSD
BUSINESS SYSTEMS

DSD BUSINESS SYSTEMS

9,500+
BUSINESSES SERVED

5,500+
CUSTOM IMPLEMENTATIONS

50+
OFFICES IN THE US & CANADA

1984
YEAR FOUNDED IN SAN DIEGO

BUSINESS CONSULTANTS | SOFTWARE SPECIALISTS | IT EXPERTS | EXPERIENCED CPAs | CLOUD | SOLUTION ARCHITECTS | TECH FANS

100 TOP FIRMS accountingTODAY

Microsoft Gold Partner

Bob Scott's TOP 100 VARS

BBB A+ ACCREDITED BUSINESS

Acumatica The Cloud ERP

Business Advisory Group (BAG)

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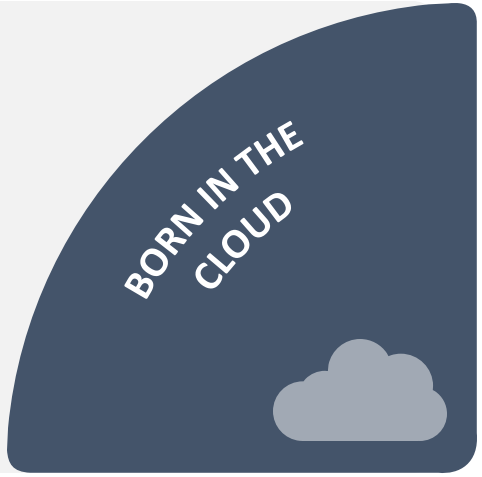
What Is Acumatica?

True cloud &
mobile solution

Big bets: HTML5 &
Web Services



ERP in our DNA

Specialize in solution for
mid-size customers

Focuses on developing &
maintaining the product

You choose your
preferred service provider

Rapid shift to the cloud for
business applications

Participate in a
multi-cloud world

AI Where It Matters Most

Our Commitment: Responsible, Practical & Valuable Innovation

- **Responsible -** We safeguard your data privacy and security, giving you full ownership and control over your information.
- **Practical -** Focus on features that are intuitive, transparent, and easy to use, empowering everyone on your team—no matter their technical background.
- **Valuable -** Prioritize real-world impact by delivering AI solutions that address your business challenges, reduce costs, and unlock new opportunities.

Automation & Insights

Reduce costs and boost productivity:

- **AP Document and Receipt Recognition**
  Automate data entry, reduce errors, and accelerate payment cycles.
- **Intelligent Text Completion**
  Speed up data entry with context-aware suggestions.
- **Anomaly Detection**
  Identify unusual transactions to prevent fraud and ensure compliance
- **Related Item Assistant**
  Increase sales with smart recommendations.

AI That Works For You

- Adaptable platform with open APIs enabling easy integration of the latest AI and machine learning technologies.
- AI and machine learning that work for you, automating routine tasks and surfacing insights naturally.
- An AI-first approach that is centered on using new innovations to solve problems.
- AI that you can trust – guided by clear principles where your data security is non-negotiable.

Acumatica AI Vision

Help Agent

AI expert integrated into the support portal and product to provide instant, expert-level guidance and troubleshooting.

Interactive Assistant

AI Assistant that suggests actions and provides insights to streamline workflows in the product.

Customization Assistant

Tool that simplifies and automates the process of creating tailored workflows in the product.

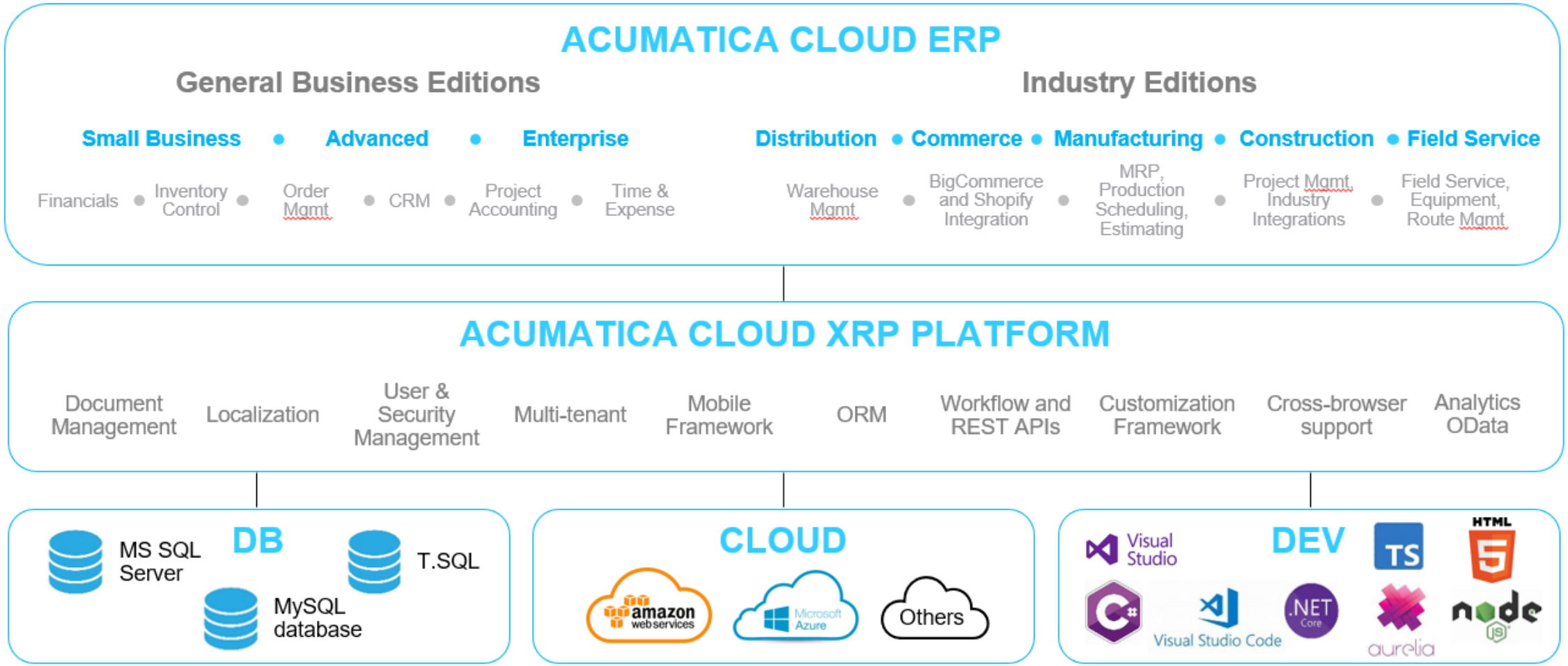
Automation Agent

Intelligent automation tool that manages tasks and workflows autonomously, improving efficiency and reducing manual work.

Digital Twin

Virtual employee that works in real-time, handling tasks, monitoring operations, and interacting with the system to support decision making and optimize business processes.

Future Proof Platform

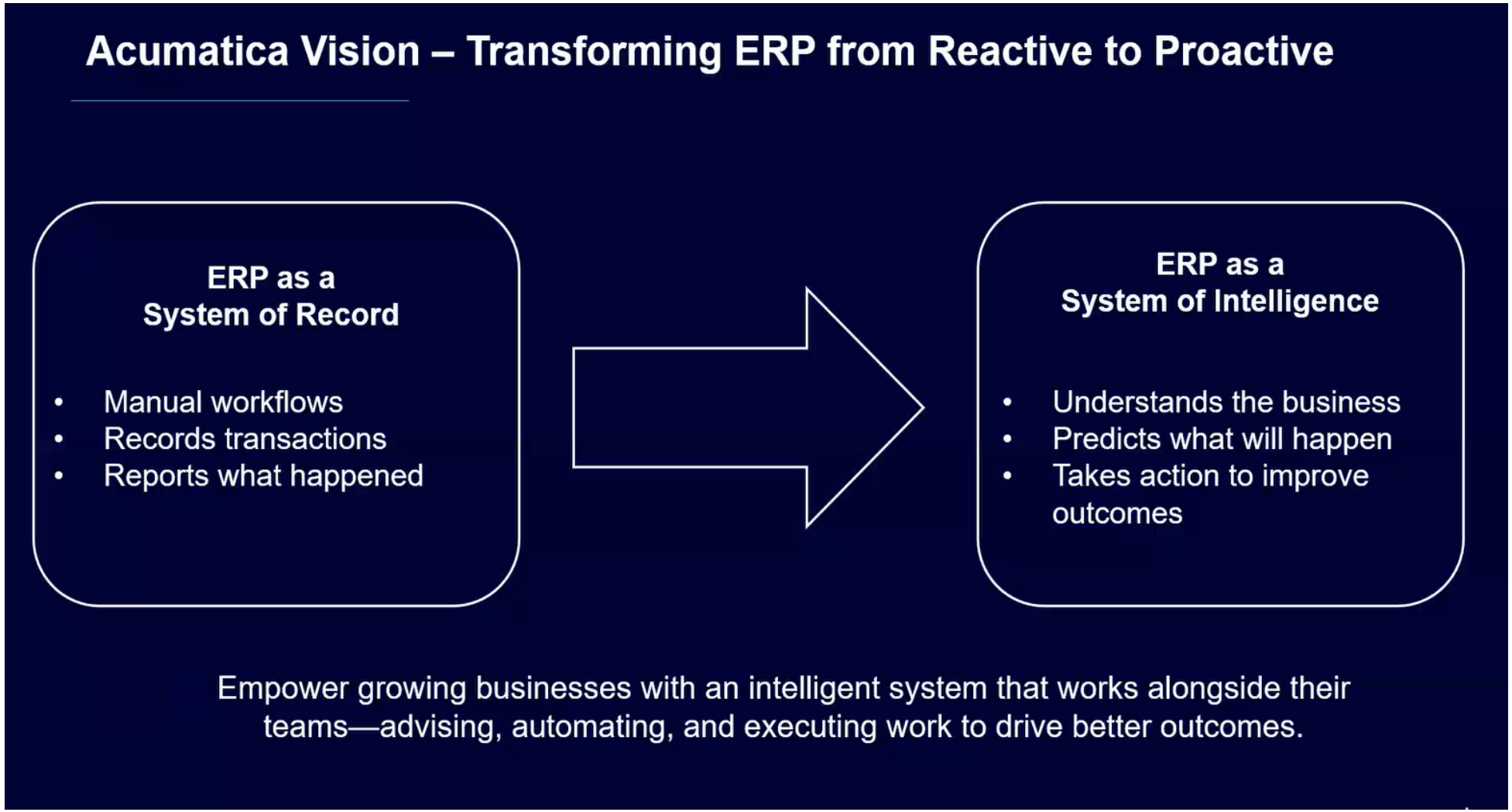


Embedded Integrations

Process vs Discrete Manufacturing

Process	Feature	Discrete
Difficult or impossible to disassemble finished goods into ingredients	Disassembly	Finished goods are easily disassembled into original BOM components
Scalable recipe or formula	Structure	Discrete bill of material components
Often liquid, powder, or gas	Materials	Primarily solids
Blend, mix, react, cook, hydrate, dehydrate, infuse, distill, etc.	Operations	Cut, bend, drill, assemble, mold, bore, ream, weld, form, press, etc.
Significant compliance requirements: lot attributes, SDS, EPA, FDA, and more	Quality	Limited quality control for lot and serial tracking and minimal regulations.
Multiple UOM with complex conversions	UOM Packaging	Discrete UOM – pound, feet, each, etc.
Involves batch weight and batch volume	FG Weight / Volume UOM	Involves units of the finished goods
Include physical/chemical property analysis	Physical / Chemical Properties	Minimal physical/chemical property analysis
PH levels, concentrations, specific gravity	Other Characteristics	Configuration rules, CAD connectors, more

Our Strategy



fabuwood®

Fabuwood, Industry Pioneer, Moves Fast with Acumatica

Fabuwood Cabinetry Corp. is the nation's largest and fastest-growing semi-custom kitchen cabinet manufacturer. They originally used QuickBooks but outgrew the software and needed a robust ERP solution that could connect it's digital ordering and warehouse management systems.

With Acumatica, the company gained a flexible platform for rapid growth, and improved purchasing / material resource planning. They also went live in five months.

Flexible Deployments

> "We did a lot of testing and made sure to test again and again and again. We went live with no hiccups. Everything was perfect, and the balance sheets matched."
>
> – **Sandy Stern,**
> Chief Technology Officer

> "The Acumatica team is amazing and extremely helpful. It really is amazing how much you can do on the platform."
>
> – **Sandy Stern,**
> Chief Technology Officer

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LEARN. GROW. ADVANCE.

Learn More

Acumatica Manufacturing Edition – Production Management Software

On-Demand

View the recording & presentation on the SME Engagement Activities page.

Questions for Cherry?

Please share your questions for Cherry in the chat.

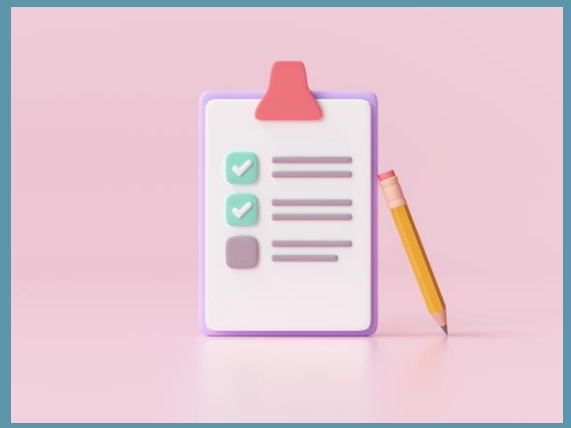
Want exclusive discounts and benefits?

Become an SME member!

sme.org/join

Short Post Event Survey

Please share your feedback with us - link is in the chat!



Thank you for tuning in for this program.