



# Smart Manufacturing Best Practices: Supporting Ramp-up in Challenging Production Environments

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***July 2022***

# Agenda

- Addressing the Current Industry Challenges
- The Digital Factory Vision
- The Critical Steps for a Fully Connected, Intelligent, Digital Factory
- Challenges & Best Practices
- Pushing the envelope; taking it to the next level

# Market Proven Solutions in the Most Challenging Production Environments

## Select Customers



## Select Partners

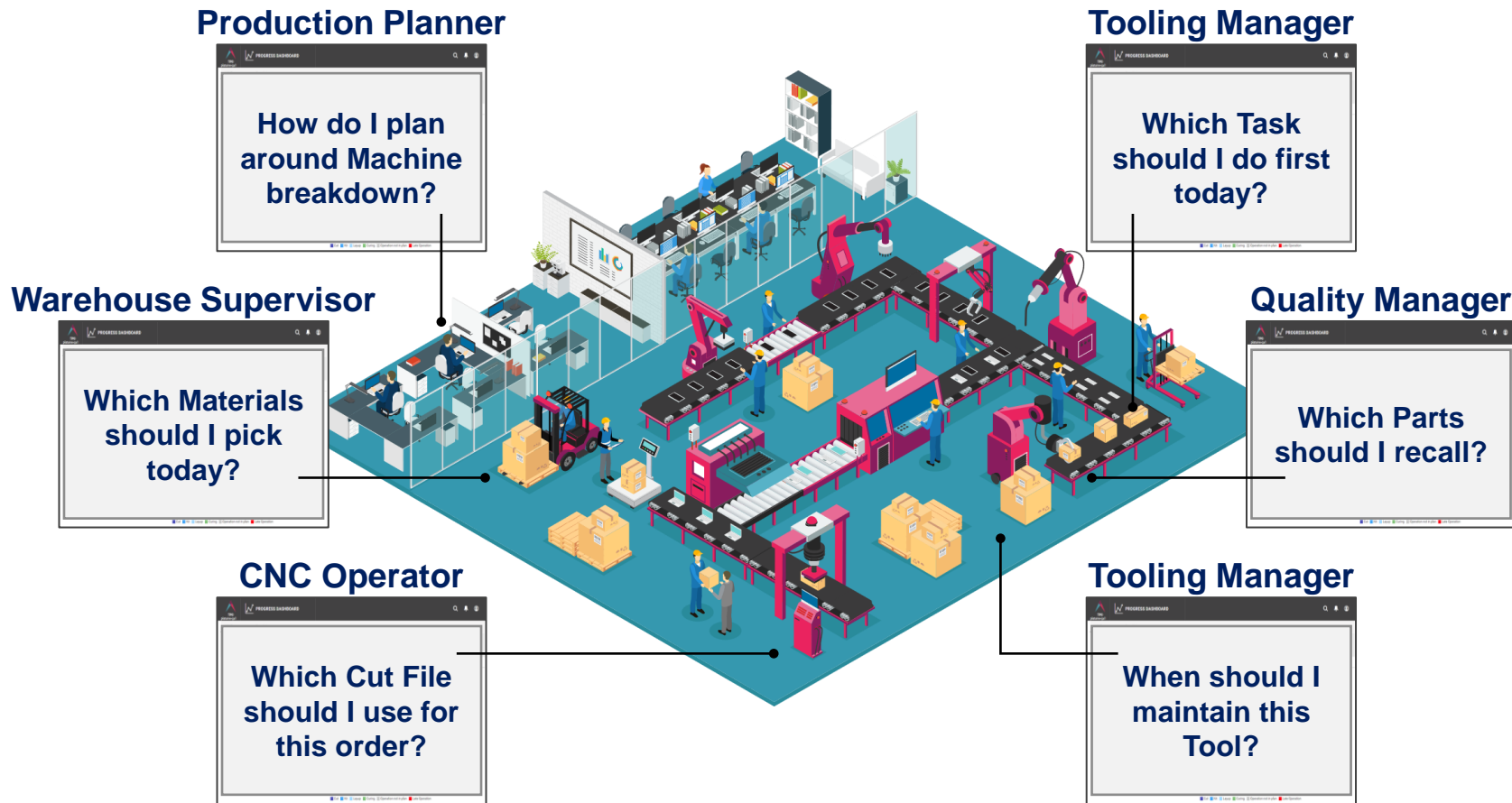


## Awards and Recognition as Market Leader



# A Day in the Life of a Factory

Shop-level staff make dozens of decisions daily with limited data, poor visibility, and with poorly connected systems



## The result:



Low Productivity



Increased Waste

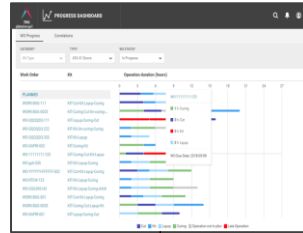


Reduced Quality

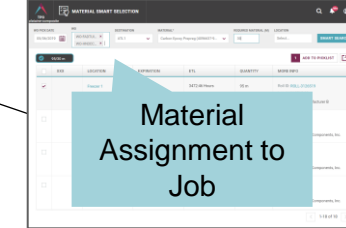
# The Opportunity: A Fully Connected, Intelligent, Digital Factory

Enterprise Level,  
Persona-Based  
Digital Assistants

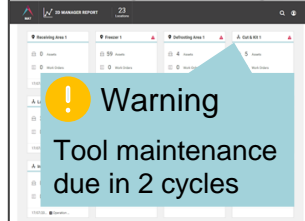
## Production Planner



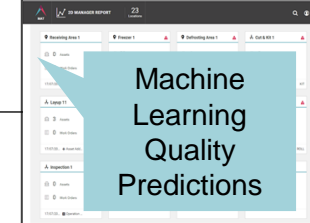
## Production Worker



## Tooling Manager



## Quality Manager

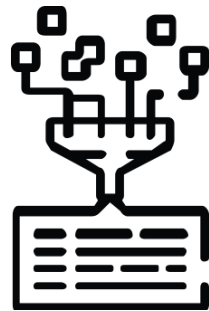


## Optimized Program



# The Critical Steps for a Fully Connected, Intelligent, Digital Factory

## COLLECT



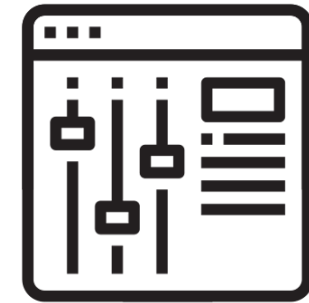
Collecting data from sensors in real-time

## ANALYZE



AI providing predictions & recommendations

## OPTIMIZE & AUTOMATE



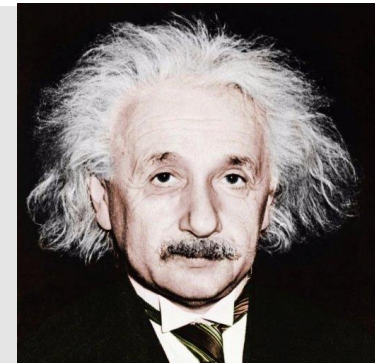
Driving efficiency, while reducing costs & waste

# Solving a problem first requires clear Problem Statement & Definition

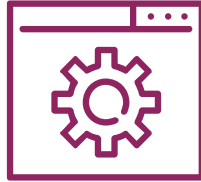


*If I were given one hour to save the planet, I would spend 59 minutes defining the problem and one minute resolving it.”*

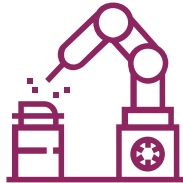
- Albert Einstein



# Step 1: Data Collection: getting as much [relevant] data, in digital format, in real time



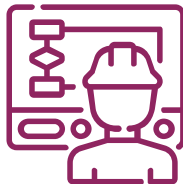
Enterprise systems:  
PLM, ERP, MES...



“Things” on the production floor:

Sensors, machines

The ‘Un-connectables’ – older machines, parts, materials, tools...



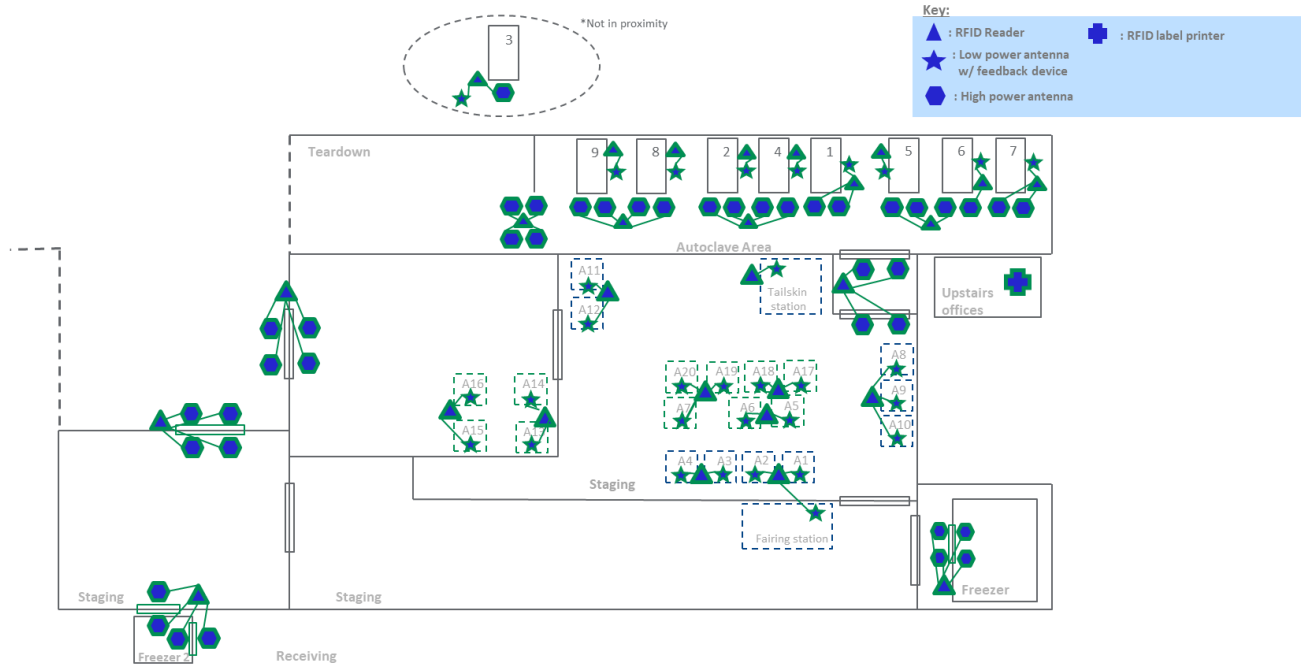
Human (operator) input:

Applications, wearables



# Example: sensor network deployed specifically to address concrete business problem(s)

sensors serve as application enabler



## Step 2: Put the Data in Context (Context Awareness)



Why is context important?

Data alone is typically meaningless without context

The richer the context, the more we can do

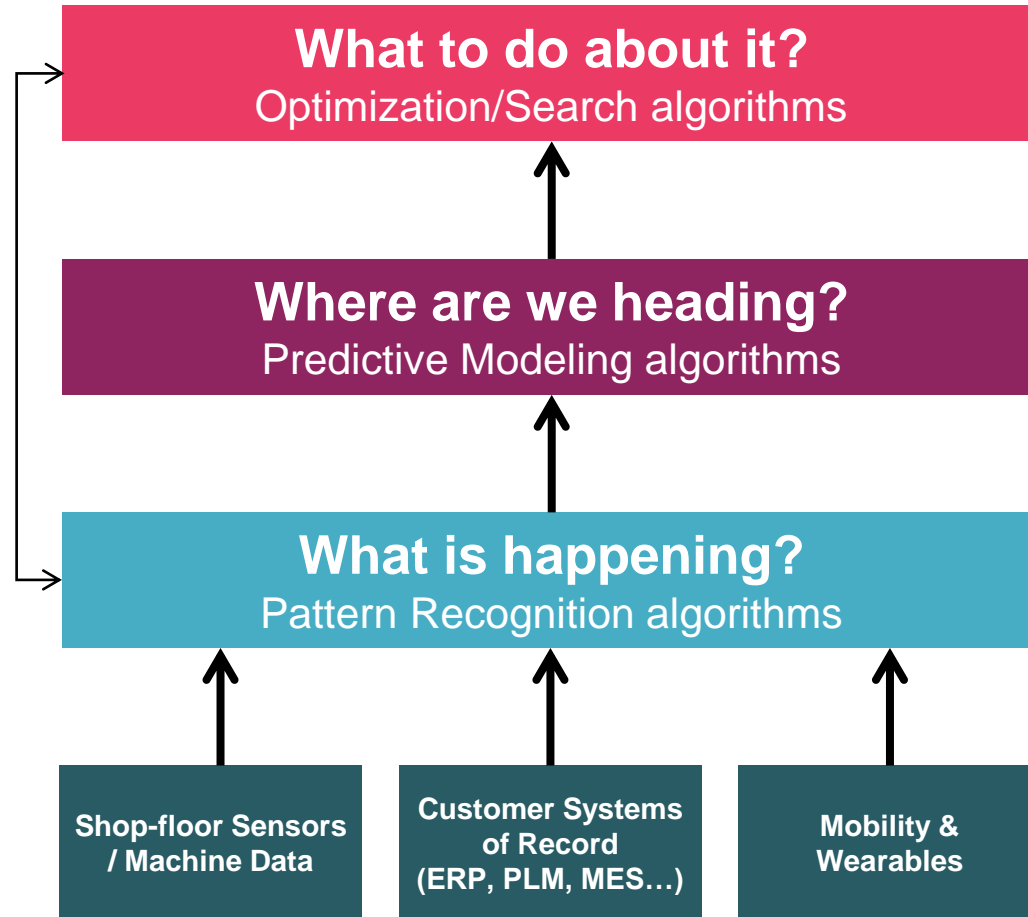
Questions:

How do we create context?

How do we go from Context to Actions?

# Step 3: Solving Business Problems

Addressing the Full Workflow Creates Superior Value: Diagnosis, Prognosis and Treatment



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**Solving the 3 critical questions in all operational cycles:**

1. What is Happening Now?
2. What is going to Happen?
3. What to do about it?

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**Proactive AI:**

- Proactive, Data Driven
- Actionable Alerts & Optimized Recommendations

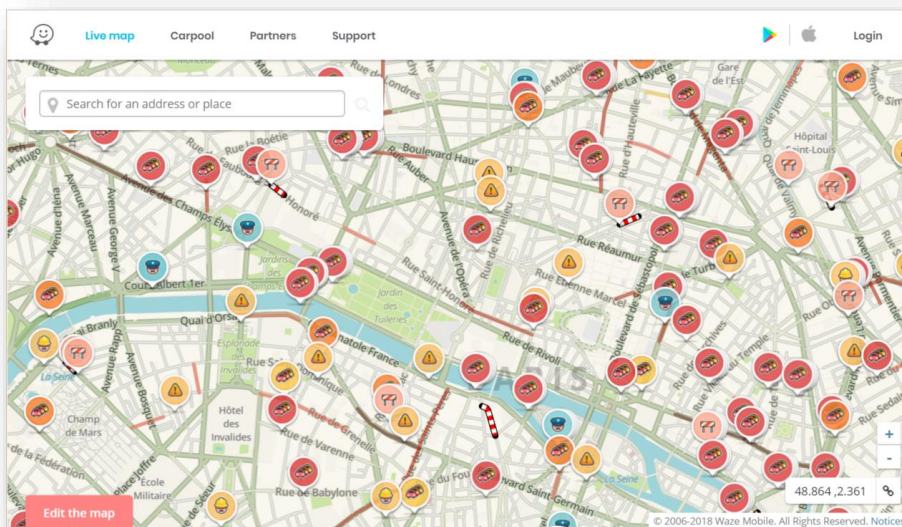
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**Based on an integrated set of AI/ML algorithms**

- Extensive set of Digital Twins & Digital Threads
- Geared for AI in manufacturing

# An Intelligent Digital Assistant is NOT a Dashboard

Dashboards display data, but do not solve problems



An intelligent digital assistant provides real-time recommendations & alerts



# Context Aware Alerts for Production Delays or Quality Problems

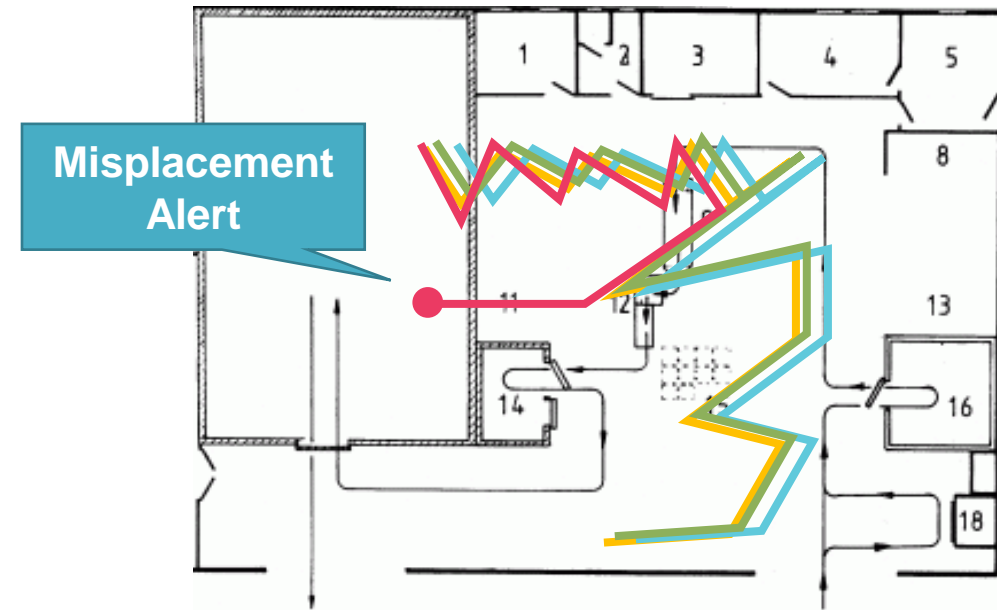
The screenshot displays a software interface with a table of items. A warning alert is shown over the table, pointing to a specific row. The alert text is: "Warning. Expiration Date: Will expire today. Expected production time based on historical data: 2:06 Hours. Time left for production completion might be insufficient." The table row highlighted by the alert contains the following data:

<input type="checkbox"/>	ATA 32 Landing Gear	KIT-BPSBKO-311	1	28/03/2018		28:11 Hours

Other visible elements in the interface include a top navigation bar with 'MAT' and 'CUT', a sub-header with 'CUTTING' and 'KIT', and a top status bar showing '7 Rolls' and '56 Kits'. A table header row includes 'ATA 32 Landin!', 'TION', and 'ETL'.



# Alert on Asset Misplacement




- The Challenge: tools and assets are being misplaced, causing production delays and rework
- The solution: create a typical production trail by for each asset type, by “learning” its historical movement.
- Alert relevant users upon deviation from the expected production trail




# Going from Alerts to Recommendations:


Optimized Material Selection based on current status and predicted production flow

 TPO
 MATERIAL SMART SELECTION

WO PICK DATE	WO	DESTINATION	MATERIAL*	REQUIRED MATERIAL (M)	LOCATION	
<input type="text" value="07/03/2019"/>	<input type="text" value="Select..."/>	<input type="text" value="Select..."/>	<input type="text" value="Copper Mesh (5234-CEER3G)"/>	<input type="text" value="50"/>	<input type="text" value="Select..."/>	<input type="button" value="SMART SEARCH"/>

 5/50 m
3



		LOCATION	EXPIRATION	ETL	QUANTITY	MORE INFO
<input checked="" type="checkbox"/>		Freezer 2	01/05/2019	102:17 Hours	1.5 m	Roll ID: ROLL-3126523 Lot: AH010715-02 Manufacturer: Manufacturer B
<input checked="" type="checkbox"/>		Freezer 2	01/05/2019	102:37 Hours	2 m	Roll ID: ROLL-3126524 Lot: AH010715-02 Manufacturer: Manufacturer B
<input checked="" type="checkbox"/>		Freezer 2	01/05/2019	102:16 Hours	1.5 m	Roll ID: ROLL-3126525 Lot: AH010715-02 Manufacturer: Manufacturer B

# Trusting your Digital Assistant (Human adoption of AI)

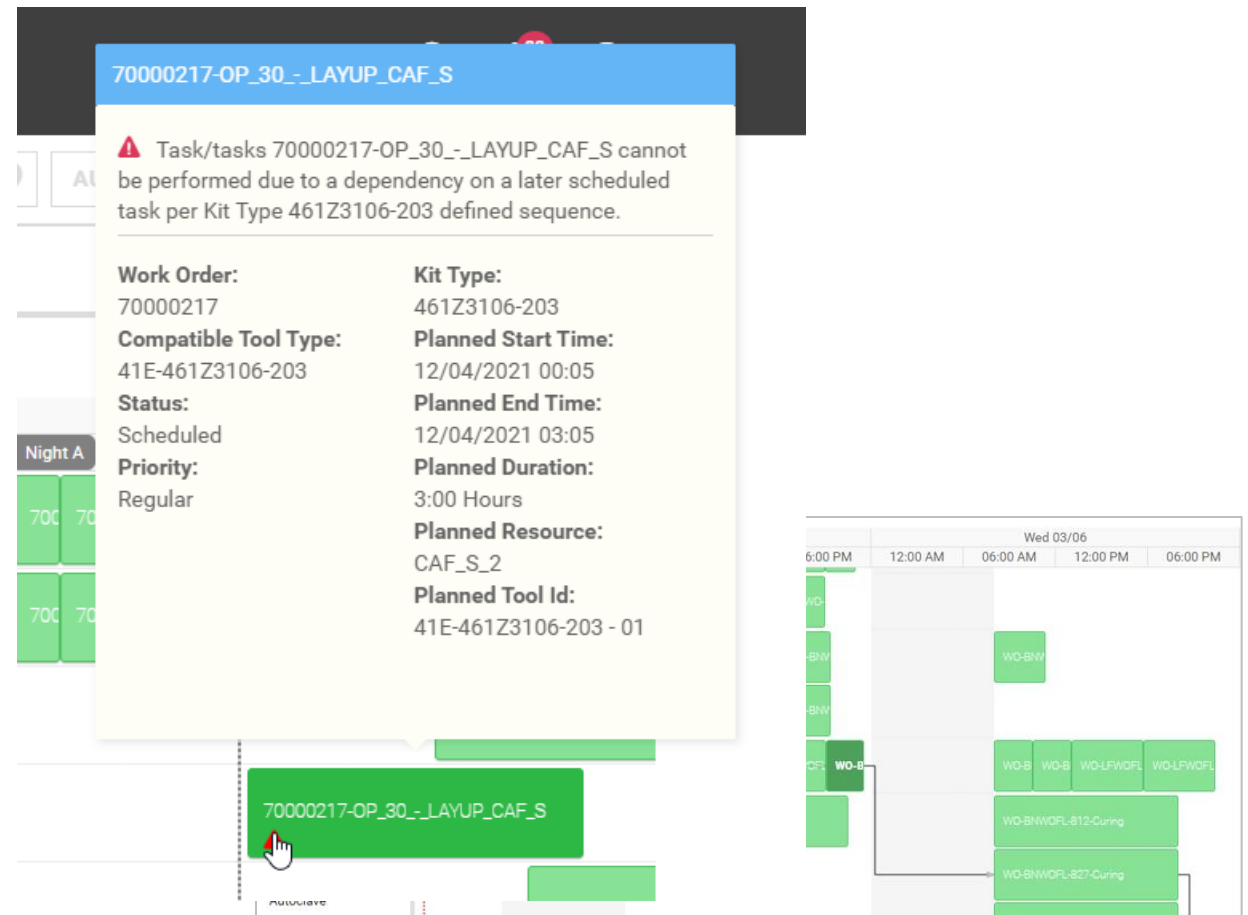


- You can't demand trust, you must earn it
- Typically, people start trusting AI, when it:
  - consistently makes decisions that are as good, or better
  - makes their life easier
  - does not make 'glaring mistakes'
- It takes time to train the man-machine team



# AI-Based Scheduling in Dynamic Environments

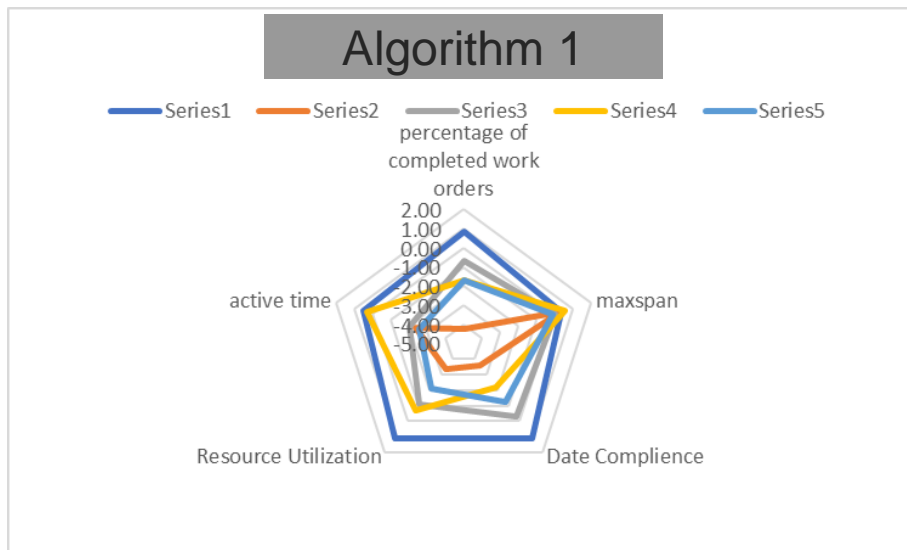
- **Holistic Approach, considers all aspects of production:** work orders, materials, tools, machines, HR...
- **Business Oriented:**
  - Dynamic, Real-Time
  - Driven by business Rules & KPIs (+tradeoffs)
  - Emphasis on practical execution
- **Learns from the Users, Teaches Itself**



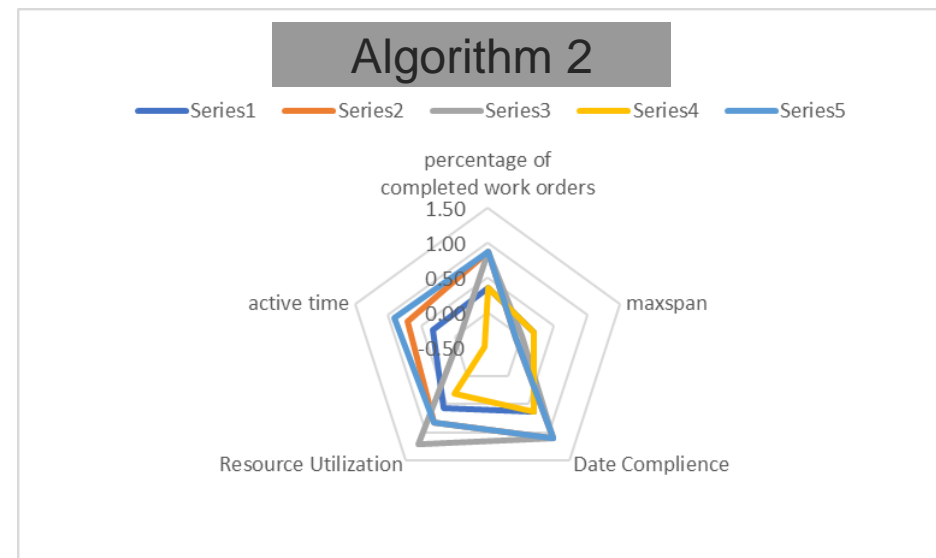
# A Learning System: Practimum-Optimum™ Scheduling Learns from the Users, Teaches Itself

- The algorithm automatically teaches itself deep structures in the schedule's universe
  - trade-offs between competing goals, clusters of similar schedules, demand patterns...
- **Historic schedules are not mandatory, but very useful when available**
  - Over time, as the algorithm is being used and real-life data is gathered, it and improves its performance.
- **Strong emphasis on Executability:** What is Mathematically Optimal is not always Practically Optimal

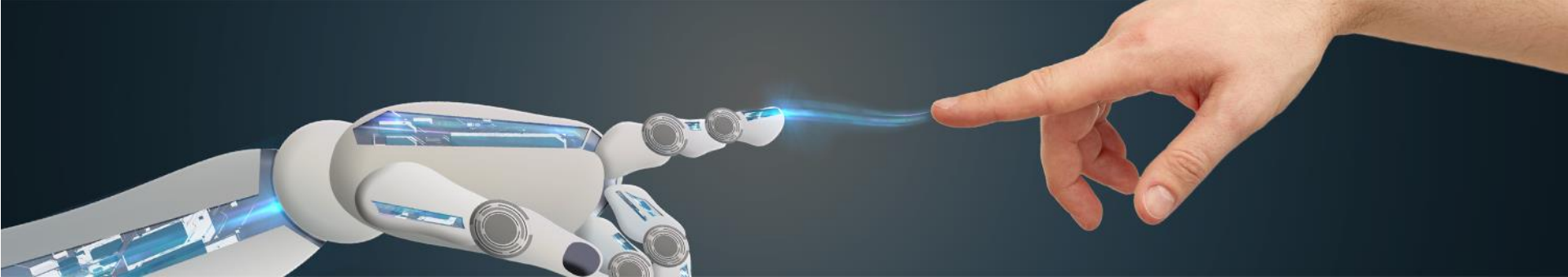
## Algorithm 1, with 5 different tactics



## Algorithm 2. with 5 different tactics



# The Man-Machine Team



As computer intelligence level increases:

- Dependence on user's skills, knowledge and experience decreases
- The user spends less time on mundane tasks, spends more time on value-add tasks
- The user-computer **team** produces better decisions than anyone of them individually
- **Overall productivity goes up, error rates go down**

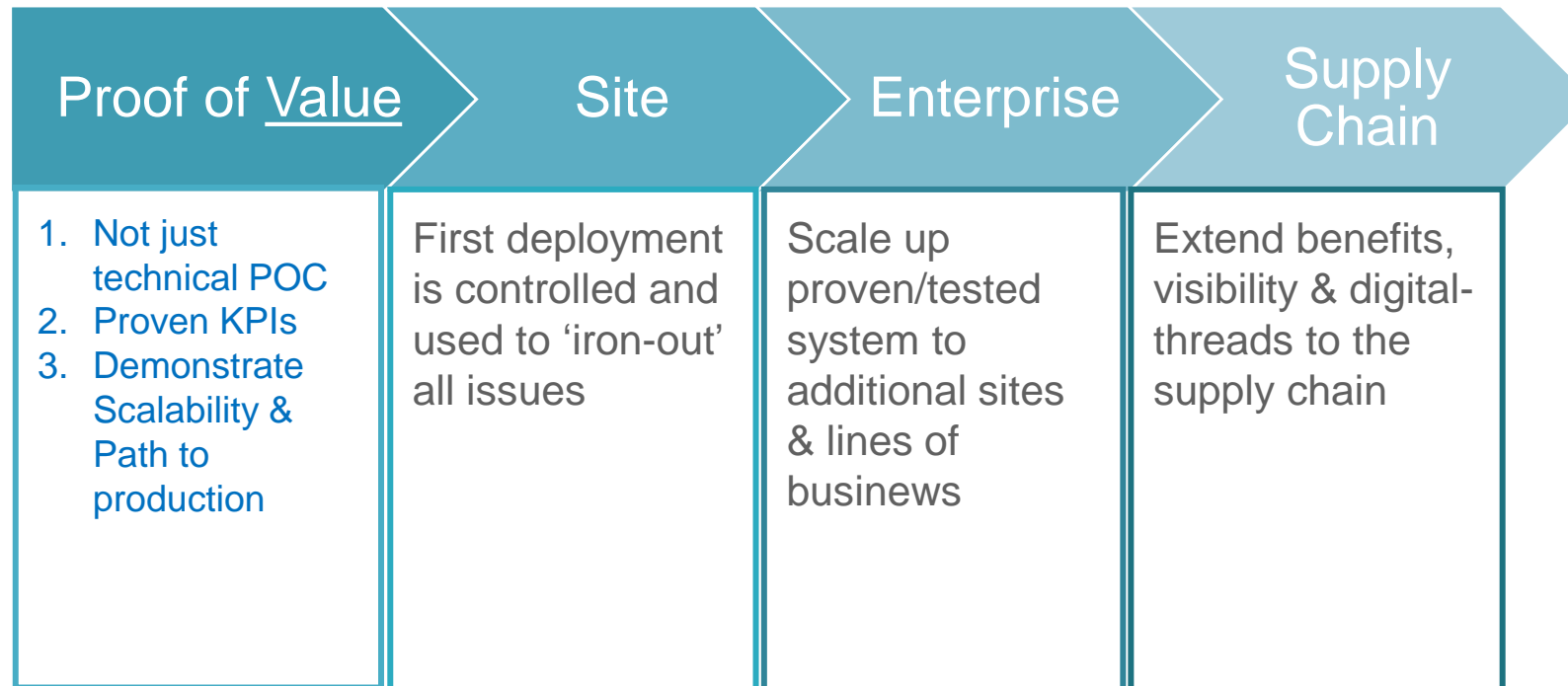
# AI-Based Digital Assistants on Google Glass: Disruptive Empowerment of Production Floor Staff

- “Hands-free” user interaction with AI on the production floor
    - Natural Language Dialog/Interaction (NLP)
  - Real-Time, Audio and Visual presentation of alerts and optimized recommendations to production floor staff
- Improved productivity, better quality, full digital traceability



**Demo Video**

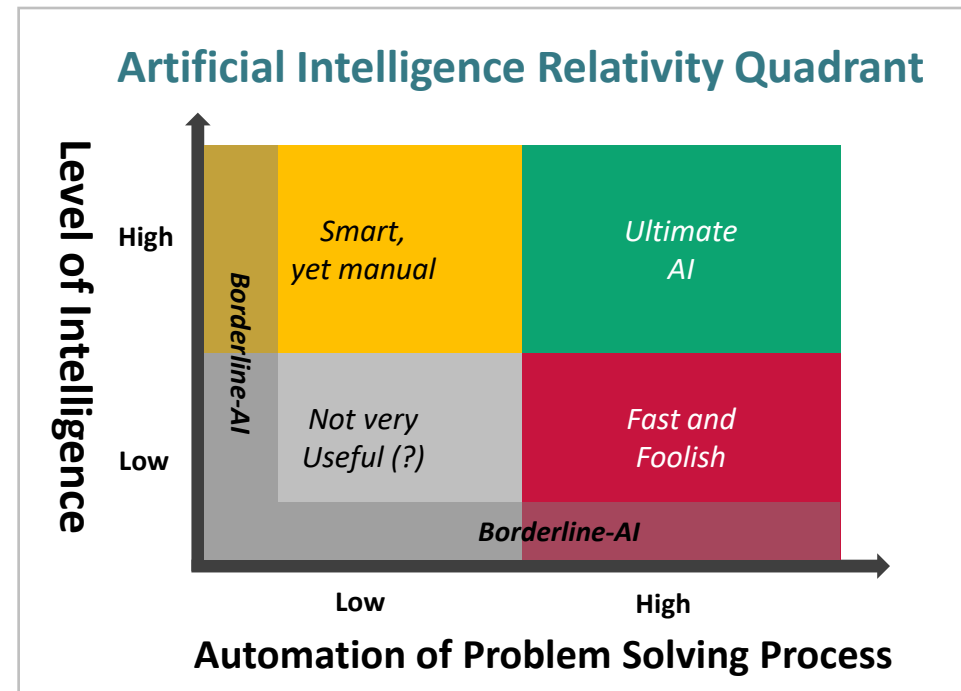
# Taking the technology to production: (i) Addressing a specific pain, (ii) Quick deployments, and (iii) demonstrating strong ROI



# Pushing the envelope: [Artificial] Intelligence is Relative

Two main dimensions establish a quadrant for positioning and comparing (AI) software products:

- **Level of Intelligence (Output Quality):** high quality solutions to problem solving and decision-making challenges
- **Level of Automation:** reducing human involvement in the problem solving process



# Summary

- AI and Industry 4.0 address significant business pains
- Digitalization and factory visibility is now critical than ever
- Greater Value is achieved by increased automation and higher level of intelligence
  - Not only predicting problems, also solving them
- Quantifying the benefits is within reach and demonstrates significant outcomes
- Push the Envelope with Greater Intelligence and Greater Automation



# Thank You

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