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FACTORY

“SME provides a well-rounded trade show for not only customers but for the vendors to provide solutions to people’s problematic issues inside the metalworking industry.”

Scott Leitch, Sales and Marketing  
Manager, Exsys Tool Inc.

JOIN US IN 2020!

To secure your preferred exhibit space for MMTS 2020, or for questions regarding this report, contact:

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Source for all statistics unless otherwise stated: MMTS 2018 Registration Data

**mmts**

MONTREAL MANUFACTURING  
TECHNOLOGY SHOW

**MAY 14 - 16,  
2018**

Place Bonaventure  
Montréal (Québec)



**QUEBEC’S LEADING  
MANUFACTURING  
EVENT**

**6,000+** Industry  
Professionals in  
Attendance

**300+** Suppliers and  
Leading OEMs

**100+** New Products  
and Services

**200+** Exhibits

**35+** Special  
Presentations

**NEW** Conference  
featuring RQ3D

EVENT PRODUCER

**sme**

STRATEGIC EVENT PARTNERS

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Metalworking Technology

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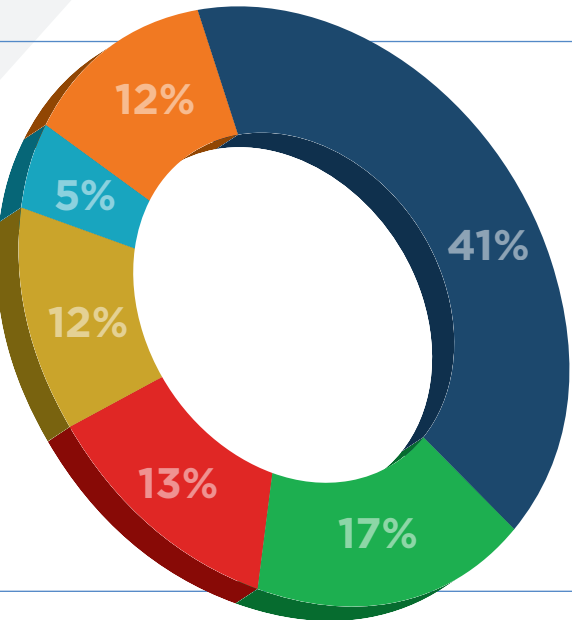
# MMTS 2018 BY THE NUMBERS

- 4,889 Net Attendees
- 265 Conference Attendees & Speakers
- 1,375 Exhibit Staff
- 210 Total Exhibits
- 332 Total Companies Represented
- 63,646 Total Net Square Footage
- 16,721 Total Lead Count
- 126 Average Number of Leads Per Exhibitor
- 6,434\* Total Event Attendees

\*includes all exhibit/conference attendees, exhibitors, students, media

“The attendance has been very good. A real high caliber of conversations, customers, potential customers, we’ve had some great opportunities to display some of our latest technology.”

Martin Craven, President, Single Source Technologies – Canada



## JOB FUNCTIONS

- 41% Owner/Company Management/Corporate Executive, Purchasing, Manufacturing Production Management, Manufacturing Engineering Management
- 17% Manufacturing Production Department, Manufacturing Engineering Department (non-management)
- 13% Product Design / R&D, Quality Assurance and Control
- 12% Design Engineer, Control Engineering / Automation
- 5% Educator / Instructor
- 12% Sales / Marketing

## COMPANY SIZE

MMTS connects you with small job shops, mid-size companies and large OEMs, giving you access to the entire Quebec supply chain.

Less than 20	37%
20-49	19%
50-99	12%
100-249	14%
250-499	8%
500-999	4%
1,000-2,499	2%
2,500 and Over	4%

## TOP 10 TECHNOLOGIES EVALUATED

Top technologies of interest at MMTS 2018 included the following:

- Machining Centres, Milling & Boring Machines
- Automation & Controls
- Robotics
- Cutting Tools & Accessories
- Turning Machines Lathes & Turning Centres
- Automated Manufacturing & Assembly
- CNC Programming Software
- Industry 4.0
- 3D Printing/ Additive Manufacturing
- Metal Forming & Fabricating Equipment

## ATTENDING COMPANIES INCLUDE

- A.T.G. Industries Inc.

A7 Integration

Acme Moules & Outils

Aerospatiale Hemmingford

Alcoa

Arcelor Mittal

ATD Manufacturing Technologies

Atlas Aeronautik

ATS Tanner Banding Systems Inc.

Automation Machine Design Inc.

Avior Integrated Products

Baldor Electric Canada Inc.

Bathium Canada Inc.

Bayer Canada

Bell Helicopter

Bombardier

CAE Inc.

Cascades

CCM Hockey

Cirque Du Soleil

CNC Tracy Inc.

CPS Industries Inc.

Defense Nationale

GE Aviation

General Dynamics

Heroux Devtek

Hubbell Canada LP

Hydro Quebec

IBM Bromont

Imbritech Industries Inc.

KLFLO Meters

Kraft Canada

Laborie Medical Technologies

Lemire Precision

Les Industries Fournier Inc.
- Lisi Aerospace

Marmen Inc.

Messier-Dowty Inc.

Metalilux Inc.

Omnifab

Outillages Avitec Inc.

Pfizer Canada Inc.

PPD Automation

Pratt & Whitney Canada

Reebok

RK Metalfab Inc.

Rolls Royce Canada

Schneider Electric

Siemens Canada

Skyfold Inc.

Spectra Premium

Thomas & Betts

Thyssenkrupp

Velan Inc.

WeighPack Systems Inc.

## TOP 10 INDUSTRIES REPRESENTED

The majority of MMTS attendees hailed from one of the following business sectors:

- Aerospace
- Automotive
- Consulting/Engineering
- Electronics/Computers
- Energy Production/Distribution
- Government/Military
- Job Shop/Contract Manufacturing
- Materials Suppliers/Distributors
- Plastics & Packaging
- Research & Development

## ROLE IN BUYING

73% of attendees influence equipment purchase decisions in their companies. This means you’re having quality conversations with evaluators, recommenders, specifiers and final approvers.

## COMPANY BUDGET

29% of the MMTS audience have equipment budgets that exceed \$200,000. MMTS is an excellent way to connect with companies looking to invest in capital equipment.

Up to \$20,000	35%
\$20,001 - \$50,000	14%
\$50,001 - \$200,000	22%
\$200,001 - \$500,000	11%
\$500,001 - \$1,000,000	7%
\$1,000,001 - \$5,000,000	7%
Over \$5,000,000	4%