

# CMTS

CANADIAN MANUFACTURING  
TECHNOLOGY SHOW

September 30 – October 3, 2019

THE INTERNATIONAL CENTRE  
TORONTO, ONTARIO

[cmts.ca](http://cmts.ca)

## Post Show Report

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CANADIAN MANUFACTURING  
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# CMTS 2019 BY THE NUMBERS

**Total Event Attendees**

12,927

(includes all exhibit/conference attendees, exhibitors, students, media)

**Net Attendees**

8,819

(includes all exhibit/conference attendees)

**Total Conference Attendees**

260

**Total Exhibits**

422

**Total Exhibiting Companies Represented**

605

**Total Net Square Footage**

133,385



## Company Size

CMTS connects you with small job shops, mid-size companies and large OEMs that are essential to the Canadian manufacturing industry.

39%	Less than 20
17%	20-49
13%	50-99
14%	100-249
7%	250-499
4%	500-999
2%	1,000-2,499
4%	2,500 and Over

## Leads Generated!

The total lead count at CMTS 2019 was **39,797** attendee badge scans! The average number of leads per Exhibitor was **125**.

## Job Functions

61% of attendees are at the engineering level or higher.

22%	Owner/Company Management/Corporate Executive
10%	Manufacturing Production Management
7%	Manufacturing Production Department (non-management)
6%	Manufacturing Engineering Management
9%	Manufacturing Engineering Department (non-management)
3%	Quality Assurance & Control
7%	Product Design/R&D
4%	Control Engineering/Automation
2%	Purchasing
15%	Sales & Marketing
2%	Government Representative
2%	Educator/Instructor
1%	Information/IT Systems
2%	Student
8%	Other



What we get from CMTS is that it's a national show - we've seen industries from national defense to tool and die shops, to aerospace clients, mold makers, and it's from coast to coast."

— John Manley, President,  
Machine Tool Systems

**69%** of the audience comes from the hard-to-reach small- and medium-sized manufacturers.



It's very important for us to be here and a part of CMTS. It gives us a great opportunity to introduce and demonstrate technology that we bring to that market."

– Peter Fitzgerald, General Manager, FANUC



## Top Industries Represented

The majority of CMTS attendees hail from one of the following business sectors:

Automotive

Job Shop / Contract Manufacturing

Fabricated Metal / Stamping

Commercial & Industrial Machinery

Aircraft / Aerospace

Consulting / Engineering

### Other industries represented include:

Agriculture

Alternative Energy

Appliances

Chemicals / Petroleum

Communications

Construction

Consumer Goods

Defense

Education / Academia

Electronics / Computers

Food Processing

Furniture

Government / Military

Medical / Surgical

Mining/ Utilities

Oil & Gas

Pharmaceutical

Plastic

Public Works

Pulp & Paper

Research & Development

Transportation

## Role In Buying

75% of attendees influence equipment purchase decisions in their companies. This means you're having quality conversations with evaluators, recommenders, specifiers and final decision makers.

## Company Budget

32% of the CMTS audience has equipment budgets that exceed \$200,000. CMTS is an excellent way to connect with companies looking to invest in capital equipment.

35%	Up to \$20,000
13%	\$20,001 - \$50,000
20%	\$50,001 - \$200,000
11%	\$200,001 - \$500,000
9%	\$500,001 - \$1,000,000
7%	\$1,000,001 - \$5,000,000
5%	Over \$5,000,000

## Top Technologies

Top technologies of interest at CMTS 2019 included the following, and more:

Additive Manufacturing / 3D Printing

Advanced Materials

Automated Manufacturing & Assembly

Automation & Controls

CNC Programming Software Controls, CAD/CAM Software

Cutting Tools & Accessories

Design & Simulation

Laser & Laser Systems

Machining Centres, Milling & Boring Machines

Measurement Inspection & Test

Metal Forming & Fabricating Equipment

Robotics

Turning Machines Lathes & Turning Centres

Welding

# Top Attending Companies

Aérospatiale Hemmingford Inc.

Airbus Helicopters Canada

Anchor Danly

Arnprior Aerospace

Associated Tube Canada

Barrie Welding & Machine

Bauer Hockey Ltd.

Baylis Medical Company

Bell Flight

Bombardier Transportation

BWXT Nuclear Energy Canada Inc.

Canadian Armed Forces

Celestica International Inc.

Centre de Metallurgie du Quebec

Chalmers Suspensions International Inc.

Crone Geophysics & Exploration Ltd.

CrossWing Robotics and Autonomous

Transportation

DeHavilland Aircraft of Canada

Dellcom Aerospace Inc.

Eaton Corporation

Fabmaster Fabrications Ltd.

FedDev Ontario

Fiat Chrysler Automotive

Fischer Canada

FMSI Automotive Hardware

GE Additive

GE Aviation Canada

General Dynamics Land System Canada

General Motors

Greenleaf Corporation

Hammond Power Solutions

Hemmingford Aerospace

Heroux Devtek

Hewlett Packard

Hitachi High-Technologies Canada, Inc.

Honda Canada Manufacturing

Honeywell

HP

Husky Injection Molding System Ltd.

IBM

IMAX Corporation

Ingersoll Cutting Tools Ltd.

Koss Aerospace

LAPP Canada

Lee Valley Tools

Linamar Corporation

Magellan Aerospace Ltd.

Magna International

Maple Lodge Farms Ltd.

Martin Sprocket & Gear Canada

Martinrea International Inc.

Meridian Lightweight Technologies Inc.

MHI Canada Aerospace

Microsoft Canada

Mitsubishi Electric Automation Inc.

Musashi Auto Parts Canada

National Research Council Canada - IRAP

Nova Steel Inc.

Olympia Machining and Manufacturing

Parker Canada Division

PCC Aerostructures

PPG Industries, Inc.

Precision Welding Solutions Inc.

RAM Powder Coating

Raytheon Elcan Optical Technologies

Royal Canadian Airforce

Safran Landing Systems Inc.

Shoreline Welding and Machine Inc.

SKC Engineering

Standards Council of Canada

The Clorox Company of Canada Ltd.

THK Rhythm Automotive Canada

Toronto Hydro

Toyota Motor Manufacturing Canada Inc.

Trinity Aerospace Inc.

Triumph Gear System

UTC Aerospace Landing Gear Div.

Weber Manufacturing Technologies Inc.

Windsor Mold Group

Xerox Canada

Yorkville Sound

**AND THOUSANDS MORE!**

## Thank You to Our Sponsors



For questions regarding this report, contact:

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